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Maintenance Contract 589 (Rev #0)



**RENTACRATE
 Moving Crates and Relocation Services**

July 1, 2023, to June 30, 2025

crate & dolly system, library carts, lateral file crates, computer crates, bins that can accommodate varying and specialized needs, a la carte moving/relocation services, more

VALUE COMPONENTS: (Regulatory Compliance, Financial Viability, Client Participation, Staff Efficiency)		
<p><i>Addressing:</i> Client Participation</p>	<ul style="list-style-type: none"> • Our offering is more than just a product, it is a process and a solution. You can enhance your sustainability policies as well streamline your move procedures. • We also provide a sustainability calculator that shows specifically what positive impact you are having on the environment by using our crates. 	<ul style="list-style-type: none"> • Our crates greatly improve moving processes and procedures. They stay stacked on dollies from origin to destination. There is no assembly, heavy lifting, weight limit or waste. The packing process is greatly expedited and the entire dolly-up, dolly-down process is eliminated, reducing time, cost, and potential worker's compensation issues.
<p><i>Addressing:</i> Staff Efficiency</p>	<ul style="list-style-type: none"> • Utilizing our crate and dolly system greatly improves moving processes and procedures. Our crates stay stacked on dollies from origin to destination. • There is no assembly, heavy lifting, weight limit or waste. • We also conduct webinars as needed. 	<ul style="list-style-type: none"> • The packing process is greatly expedited and the entire dolly-up, dolly-down process is eliminated. Fewer man hours are needed to complete the same amount of work. • Using our crate system in conjunction with color-coded labels aids in having high-level organizational efficiency.
<p><i>Addressing:</i> Regulatory Compliance</p>	<ul style="list-style-type: none"> • Rentacrate is considered the leader in this space in terms of quality, quantity of product, recognition and history. We are viewed as "the industry standard." • Utilizing our crate and dolly system eliminates heavy lifting and greatly curbs the potential for workman' s compensation claims. 	<ul style="list-style-type: none"> • Our product is an eco-friendly alternative to cardboard boxes. Over the lifespan of one crate, 10 trees will be saved. That is the equivalent of eliminating 450 boxes from the waste stream. • Fewer crates and truckloads are also required throughout a move project.
<p><i>Addressing:</i> Financial Viability</p>	<ul style="list-style-type: none"> • Same cost position 40% off list as we offer the federal, state, local and county municipalities. • Crates are reusable and rented. Corrugated boxes and packing material are expensive and typically not reusable. • It is estimated that one third of time can be saved by utilizing our moving crates. 	<ul style="list-style-type: none"> • Hard cost savings: reduction in number of truckloads, move less product, and reduce labor (dolly-up/dolly-down process is eliminated). • Soft cost savings: increase security, lessen damages, eliminate disposal and clean-up costs, curb potential for workman's compensation claims, and increase efficiency and employee satisfaction.

1. **SUPPLIER & ORDERING INSTRUCTIONS:** Rentacrate

Place all orders through:

Rentacrate
603 Washington St. Suite 500
Pittsburgh, PA 15228
Business Hours: 7:00 a.m. to 8:00 p.m. EST, Monday – Friday

www.rentacrate.com

Contact: Ken Massingill – Regional Sales Director - Midwest
KMassingill@Rentacrate.com
734-846-1888

To access the HPS contract, Members will need to sign the attached Letter of Participation.

2. **PRICING:** Per the attached HPS Member price list, pricing is firm for the duration of the contract.

A. DISCOUNTED PRICING IS HPS MEMBER PRICE.

3. **DURATION:** Two years – July 1, 2021, through June 30, 2023, with HPS option to renew for two additional two-year contract terms: July 1, 2023, through June 30, 2025, and July 1, 2025, through June 30, 2027. *Status – Second Term*

4. **TERMS:** NET 30

5. **MINIMUM ORDER:** \$250

6. **SHIPPING:** Service Fee/Delivery Fee will be a variable fee depending on geographic location. Call Ken for details.

7. **SERVICE AREA:** Entire HPS Footprint

8. **BEST TARGETS:** Schools, Colleges, Universities, Senior Living, Hospitals, Jails, Camps

9. **ELIGIBLE CLASSES OF TRADE:** Medical, Senior Living, Education, Medical Associates, Associates

9. **CONTRACT PORTFOLIO ANALYST:** Sherry Grear, sgrear@hpsnet.com

** Negotiated and approved by the HPS Engineers Advisory Committee (05/12/2023).*