

December 19, 2019

Phil Long Dealership, Inc.

RE: Acceptance of Bid and Contract Award  
Contract #20-022 (AEPA Bid #020-G Vehicles)

Dear Rhett:

Attached you will find a signed copy of the AEPA "Acceptance of Bid and Contract Award" form. In addition, I am also including some pertinent Oakland Schools information (see below), which I hope will be helpful to your company.

- If requested, we will send you the Oakland Schools logo, along with administrative guidelines. Prior to including this logo on any company documents and/or correspondence, you should send said document to my attention (via email @ [timothy.loock@oakland.k12.mi.us](mailto:timothy.loock@oakland.k12.mi.us)) for review and approval.
- Our membership includes all K-12 and intermediate school districts in the state of Michigan, all institutions of higher learning (colleges, universities, etc.) and all state, local and municipal government organizations.
- Customers are expected to place orders directly with the vendor.
- Agency fees are to be paid by the vendor directly to Oakland Schools. Checks should be made out to Oakland Schools and sent to the attention of Michelle Selak, Office of Procurement and Contracting at 2111 Pontiac Lake Rd. Waterford, MI 48328.

It should be clearly understood, any purchase order/contract entered into between the vendor and any applicable state of Michigan entity, shall be between the vendor and said entity (not Oakland Schools).

If you have any questions, please feel free to contact me at 248.209.2209.

Sincerely,



Timothy C. Loock  
Executive Director, Auxiliary Services, Maintenance & Facility Operations  
Oakland Schools




Association of Educational  
PURCHASING AGENCIES

### Acceptance of Bid & Contract Award

**Instructions:** PART I of this form is to be completed by the Bidder and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. If approved by AEPA, the Bidder is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

#### PART I: BIDDER

In compliance with the Invitation for Bid (IFB), the undersigned warrants that I/we have examined all Instructions to Bidders, associated documents, and being familiar with all of the conditions of the bid, hereby offer and agree to furnish all labor, materials, supplies and equipment incurred in compliance with all terms, conditions, specifications and amendments associated with this IFB and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services and other services on behalf of the Bidder Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Business Name	<u>Phil Long Dealerships, Inc.</u>	Date	<u>September 23rd, 2019</u>
Address	<u>1212 Motor City Drive</u>	City, State Zip	<u>Colorado Springs, CO 80905</u>
Contact Person	<u>Rhett M. Butler</u>	Title	<u>Government Account Manager</u>
Authorized Signature		Title	<u>Government Account Manager</u>
Email	<u>rbutler@phillong.com</u>	Phone	<u>(505) 514-3552</u>

#### PART II: AWARDING MEMBER AGENCY

Your bid response for the above identified bid is hereby accepted. As a Bidder Partner you are now bound to offer and provide the products and services identified within this IFB, your response and approved by AEPA, including all terms, conditions, specifications, exceptions and amendments. As Bidder Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. The intent of this contract is to constitute the final and complete agreement between the AEPA Member Agency and Bidder Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2021, unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended month by month up to six (6) months or for three (3) additional 12-month periods.

Awarding Agency	<u>Oakland Schools</u>		
Authorized Representative	<u>Timothy B. Spock</u>		
Awarded this	<u>19</u> day of <u>December</u>	Contract Number	<u>20-022</u>
Contract to commence (Member Agency to select)	<u>January 1, 2020</u>	Or	<u>March 1, 2020</u>