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[www.oakland.k12.mi.us](http://www.oakland.k12.mi.us)

April 25, 2018

School Specialty, Inc.  
W6316 Design Drive  
Greenville, WI 54942

RE: Acceptance of Bid and Contract Award  
Contract #18.5-012  
(AEPA Bid #018.5-C Athletic Equipment and Supplies)

Dear Greg,

Attached you will find a signed copy of the AEPA "Acceptance of Bid and Contract Award" form. In addition, I am also including some pertinent Oakland Schools information (see below), which I hope will be helpful to your company.

- If requested, we will send you the Oakland Schools logo, along with administrative guidelines. Prior to including this logo on any company documents and/or correspondence, you should send said document to my attention (via email @ [timothy.loock@oakland.k12.mi.us](mailto:timothy.loock@oakland.k12.mi.us)) for review and approval.
- Our membership includes all K-12 and intermediate school districts in the state of Michigan, all institutions of higher learning (colleges, universities, etc.) and all state, local and municipal government organizations.
- Customers are expected to place orders directly with the vendor.
- Agency fees are to be paid by the vendor directly to Oakland Schools. Checks should be made out to Oakland Schools and sent to the attention of Michelle Selak, Office of Procurement and Contracting at the address above.

It should be clearly understood, any purchasing order/contract entered into between the vendor and any applicable state of Michigan entity, shall be between the vendor and said entity (not Oakland Schools).

If you have any questions, please feel free to contact me at 248.209.2209.

Sincerely,

Timothy C. Loock  
Executive Director of Auxiliary Services,  
Maintenance & Facility Operations  
Oakland Schools

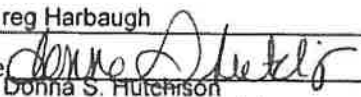
**AEPA IFB #018.5-C Athletic Equipment and Supplies  
Form B - Acceptance of Bid & Contract Award**

Name of Bidder: School Specialty, Inc.

**Instructions:** PART I of this form is to be completed by the Bidder and signed by its Authorized Representative. PART II will be completed by the AEPA Member Agency only upon the occasion of the bid award. The completed document must be scanned to a PDF format and uploaded to Public Purchase with the Bidder's proposal. If approved by AEPA, the Bidder is required to produce a copy of the document for each of the AEPA Member Agency with which it contracts.

**PART I: BIDDER**

In compliance with the Invitation For Bid (IFB), the undersigned warrants that I/we have examined the Instructions to Bidders, associated documents, and being familiar with all of the conditions surrounding the proposed projects, hereby offer and agree to furnish all labor, materials, supplies and equipment incurred in compliance with all terms, conditions, specifications and amendments associated with this IFB and any written exceptions to the bid. Signature also certifies understanding and compliance with the certification requirements of the AEPA Member Agency's Terms and Conditions and/or Special Terms and Conditions. The undersigned understands that their competence, ability, capacity and obligations to offer and provide the proposed tangible personal property, professional services, construction services and other services on behalf of the Vendor Partner as well as other factors of interest to the AEPA Member Agency as stated in the evaluation section, will be a consideration in making the award.

Company Name School Specialty, Inc. Date 02/14/2018  
 Company Address W6316 Design Drive City Greenville State WI Zip 54942  
 Contact Person Greg Harbaugh Title Vice President of Business Development  
 Authorized Signature  Title Assistant Secretary  
Donna S. Hutchison  
 Email Address bideastnotices@schoolspecialty.com Phone 888-388-3224

**PART II: AWARDING MEMBER AGENCY**

Your bid response for the above identified bid is hereby accepted. As a Vendor Partner you are now bound to offer and provide the products and services identified within this IFB, your response and approved by AEPA, including all terms, conditions, specifications, exceptions and amendments. As Vendor Partner, you are hereby not to commence any billable work or provide any products or services under this contract until an executed purchase order is received from the AEPA Member Agency or Participating Entities. The intent of this contract is to constitute the final and complete agreement between the AEPA Member Agency and Vendor Partner, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remainder of this contract shall not be affected thereby. The initial term of this contract shall be for up to fifteen (15) months and will commence on the date indicated below and continue until February 28, 2019, unless terminated, canceled or extended. By mutual written agreement as warranted, the contract may be extended month by month up to six (6) months or for three (3) additional 12-month periods.

Awarding Agency Oakland Schools  
 Agency Executive Timothy C Roack  
 Awarded this 25 day of April Contract Number 18.5-012  
 Contract to commence (Member Agency to select):  \_\_\_\_\_ or  May 1, 2018